

LIWP Farmworker Draft RFP Comments & Responses

Changes Based on Comments			
#	Draft RFP Section	Submitted Comment	Response
1	Bidders Library Section 3.15.1 - Project Level Reporting	The complete database transfer rules (DTRs) should be made available.	CSD has modified the RFP in response to this comment. Please refer to the RFP Cover Letter for additional detail.
2	Section 6.1 -Requirement One – Part C: Project Organization Chart and Narrative (Page 34) Section 6.4 Requirement Four: Marketing and Outreach Plan (Page 36)	<p>Requirement One - Part C: Project Organization Chart and Narrative that clearly identifies the roles and responsibilities of all partners and key staff accountable under this program, including but not limited to administration, implementation, marketing and outreach, community engagement, service delivery, and workforce development.</p> <p>The proposal must also include a narrative to describe the project team structure and the mechanisms by which the Proposer will ensure effective project performance and accountability from all parties...”</p> <p>Requirement Four: Marketing and Outreach Plan states: “The Marketing and Outreach Plan should also discuss, on a county-by-county basis, the role and activities to be performed by each relevant project team member listed in the Project Team Description, and the specific commitments each team member has committed to the project (e.g. “enrollment of 50 farmworker households in Visalia”).”</p> <p>The two items listed above appear to request duplicate information. Please clarify on the Marketing and Outreach Plan if you need a narrative discussion on only the Team Member activities related to marketing and outreach or if you want a discussion of all Team Members.</p>	Please refer to the RFP. Additional clarification has been offered within Sections 6.1 and 6.4.
3	Forms	<p>Request the following forms be available as fillable at time of Final RFP:</p> <ul style="list-style-type: none"> Attachment One: Proposer Certification Sheet and Checklist Attachment Six: References Sheet 	CSD has modified the RFP in response to this comment. Please refer to the RFP Cover Letter for additional detail.
4	Section 3.3 – Program Goals and Objectives	Goal #2 – Recommends looking for ways to promote a comprehensive approach to healthy housing, moving beyond current siloes.	CSD has modified the RFP in response to this comment. Please refer to the RFP Cover Letter for additional detail.

LIWP Farmworker Draft RFP Comments & Responses

Changes Based on Comments			
		<p>Suggests having assessors conduct an overall healthy housing assessment and follow-up the assessment with any of the following:</p> <ol style="list-style-type: none"> 1. Conduct necessary H&S improvements identified 2. Refer the family to service providers that can remediate problems outside the scope of the program 3. Educate the family about how their behaviors can promote health housing (ex: switching cleaning products or using integrated pest management instead of pesticides) <p>Recommends having awardees outline how they will connect to other funding sources for healthy housing work.</p>	
5	Measure Standards: Central Cooling Repair and Replacement Measure	<p>In the recent modifications to its measure standards, CSD is proposing to revise the replacement policy for Central Cooling Repair and Replacement from units justified by an energy audit with a SIR of 0.7 or greater to, units that have a SEER of 10 or less and is part of an audit package that has an SIR of 0.7 or greater.</p> <p>In concept, we support the additional requirement proposed by CSD. However, we recommend the maximum efficiency to qualify for replacement be changed to 13 SEER. Another option is for the policy to include a combination of SEER and age, similar to that of the IOUs, such as Southern California Edison's standard that requires a unit to either have a SEER of ≤ 10 or be 10 years old or older.</p> <p>Please consider this modification, as it is our experience that low-income households do not invest sufficient resources to maintain their HVAC system. This lack of maintenance affects the unit's efficiency and reduces the life expectancy, which typically spans from 15 – 20 years for properly maintained units.</p>	CSD has modified the RFP in response to this comment. Please refer to the RFP Cover Letter for additional detail.
6	Measure Standards: Ceiling Fans	<p>The ceiling fan measure standards states that this measure can be installed when a ceiling fan is present and has incandescent bulbs that cannot be retrofitted with LED bulbs. This would substantially restrict when this measure can be installed.</p> <p>Recommend that contractors be allowed to install fans even if there is no ceiling fan existing at present. This would encourage clients to use their ceiling fans and would reduce the energy impacts and cost associated with AC usage.</p>	CSD has modified the RFP in response to this comment. Please refer to the RFP Cover Letter for additional detail.

LIWP Farmworker Draft RFP Comments & Responses

Changes Based on Comments			
7	Measure Standards: Freezer Replacement	<p>Specifications sheet states “Freezer must be plugged into a dedicated circuit”.</p> <p>A dedicated circuit is a circuit that is only used for that appliance. This is going to make it difficult to install this measure.</p> <p>Can we install it in an existing outlet where the old freezer was connected? That will make it easier to find qualifying homes. With the current criteria we won’t be able to install freezers in any older housing because there is never a dedicated circuit for appliances in old homes.</p>	CSD has modified the RFP in response to this comment. Please refer to the RFP Cover Letter for additional detail.
8	<p>Measure Standards: Solar PV</p> <p>Measure Standards: Propane Fuel Switching</p>	<p><u>Solar PV:</u></p> <p>In the Solar PV Standard under Section 4.1.b System Size - Please clarify: Is the following a typo in need of correction?</p> <p><i>Additionally, no system shall be larger than either 5kW CEC-AC or 5.75 kW DC</i></p> <p>Should the above be reversed?</p> <p>Under Solar PV Additional Assessment Criteria (Section 4.1) why are we are not allowed to offset more than 80% of the client’s bill? Especially if we are considering adding more to the electrical baseload by completing fuel switching.</p> <p>If we are only able to offset 80% of the current baseload, and may potentially add a heater, AC, water heater and stove to the existing baseload, then we may actually be lowering the amount baseload offset by 50%, or potentially even less considering the newly added baseload.</p> <p>This may result in an extremely large NEM fee and could result in the client paying more for electricity than they were before.</p> <p><u>Propane Fuel Switching:</u></p> <p>This measure would work if we were able to offset the customers consumption with PV solar by 110%.</p> <p>This will result in savings even though we are adding more to the electrical baseload. If we don’t offset the consumption and add more to the baseload the client will end up with a higher bill than before they got solar installed.</p>	CSD has modified the RFP in response to this comment. Please refer to the RFP Cover Letter for additional detail.

LIWP Farmworker Draft RFP Comments & Responses

No Changes in Response to Comments			
#	Draft RFP Section	Submitted Comment	Response
1	Section 3.10.2 - Verification of Farmworker Status Section 3.10.3 - Income or Categorical Eligibility Verification	Requiring paystubs to be used to verify farmworker status and / or for income certification would be difficult or unworkable and that perhaps a letter or some other method would be more appropriate.	Self-Certification options are referenced in the RFP (Section 3.10.2 and 3.10.3).
2	Section 3.3 – Program Goals and Objectives	Regarding Goal #2 – Provide Co-Benefits: There is an opportunity to place greater emphasis on health by moving the health co-benefit front and center.	CSD has provided a sub-bulleted list of Co-Benefits as examples only. The Co-Benefits offered are open to the creativity and ingenuity of each Proposer. All Co-benefits proposed will need to be tracked and reported by successful awardees.
3	SB 89 Requirements	To comply with the provisions of SB 89, applicants should be required to prove that they have strong existing ties to the local communities they would be serving. The overall design of the program, dependent upon regional administration, makes it difficult but not impossible to comply with SB 89. Regional administrators should be physically located in the region served. Applicants who cannot prove that they have experience in every county in their region should be disqualified unless evidence of an agreement with a local entity(ies) with experience is submitted in response to the RFP.	Consistent with SB 89, the RFP requires that each regional administrator provide details of administrator, subcontractor, and partner experience, community ties, and services to be provided in each county within the region and will be evaluated accordingly.
4	SB 89 Requirements	Preference should be given through weight and priority to applicants with demonstrated performance and outcomes related to low-income energy efficiency and renewable energy services in every county, whether by their own experience or through proven experience evidenced by documented partnerships.	Consistent with SB 89, the RFP requires that each regional administrator provide details of administrator, subcontractor, and partner experience, community ties, and services to be provided in each county within the region and will be evaluated accordingly.
5	County Costs	The draft RFP neglects the differential in the cost of service delivery in certain counties.	All proposers must account for variances in costs across the region when submitting bid prices for

LIWP Farmworker Draft RFP Comments & Responses

			each measure. The RFP requires a minimum of 10% investment in each county within the region. The RFP encourages proposals to explore leveraging and other innovative strategies to account for cost differentials between counties.
6	Comments Summary	<p>Proposer, Subcontractor and Partner Agencies seeking to provide services in a region must foremost demonstrate a consistent and proven link to every county to be serviced to be considered as a service delivery participant. The Proposer and Project Team must clearly prove their established connections to every region, in regard to service delivery, through substantial relationships or documented partnerships.</p> <p>Example: A Memorandum of Understanding (MOU) with a long established local agency, current service agreement and scope of work, or previous documented collaborative work with a long-established agency in the area within the last 2 years.</p>	<p>Consistent with SB 89, the RFP requires that each regional administrator provide details of administrator, subcontractor, and partner experience, community ties, and services to be provided in each county within the region and will be evaluated accordingly.</p> <p>The RFP requires Proposers to obtain Statements of Commitment from members of the Project Team, including Partners and Subcontractors.</p>
7	Section 2 - Proposer Minimum Qualifications	Regional Administrator must have a physical presence in each region to be served. Proposer and Project Team members must have a minimum of 10 years of service delivery experience within the county in which the Project Team member is assigned to serve.	Consistent with SB 89, the RFP requires that each regional administrator provide details of administrator, subcontractor, and partner experience, community ties, and services to be provided in each county within the region and will be evaluated accordingly.
8	Section 6 – Proposal Requirements and Scoring	Proposal scoring elements related to <i>Part B Service Delivery Project</i> should be weighted to place greater emphasis on service delivery experience, partnerships, and community ties.	<p>Consistent with SB 89, the RFP requires that each regional administrator provide details of administrator, subcontractor, and partner experience, community ties, and services to be provided in each county within the region and will be evaluated accordingly.</p> <p>CSD has designed and weighted RFP scoring criteria accordingly.</p>

LIWP Farmworker Draft RFP Comments & Responses

9	General	<p>Commenter appreciates the desire to weatherize structures belonging to farmworkers, but states that before weatherization programs can be effective, what is needed is housing for farmworkers.</p> <p>Commenter has observed substandard and crowded farmworker housing and would like to see, as a first order of business, the building of affordable, low-income housing.</p>	Increasing the supply of low-income affordable housing is outside the scope of the LIWP Farmworker Program.
10	Section 6.1 – Project Team Description – Proposer Experience <u>and</u> Scoring Criteria (Page 67)	Recommends that CSD add a requirement that the Proposer must demonstrate <u>at least 3 years</u> of experience administering and providing supportive services to farmworker communities.	Consistent with SB 89, the RFP requires that each regional administrator provide details of experience providing supportive services for low-income farmworkers and will be evaluated accordingly.
11	Section 3.5 - Direct and Indirect Allocations	<p>Direct Budget Allocations should allow for a balanced approach between the sub-categories of “Energy Efficiency”, “Solar PV” and “Other Direct Costs”,</p> <p>Assigning strict minimums, maximums and a “fixed” budget percentage to these categories, at the percentages described, would be an unnecessary restriction that may prevent maximizing program efficiency and GHG reductions, adjusting to unforeseen or unknown circumstances and possibly hinder the timely use of program funding.</p>	<p>Stakeholder feedback received during the Farmworker community engagement process has indicated that existing farmworker housing conditions and other eligibility considerations will limit the number of households eligible for solar. After considering the totality of stakeholder feedback and other procurement design considerations, the RFP will maintain the 25% allocation for solar PV.</p> <p>With respect to additional flexibility in both budget and “Other Costs” categories, CSD believes that capping various cost categories provides guidance to Proposers in the development of their work plans.</p>
12	Other Direct Costs <u>and</u> Alternate Proposed Budget Allocation	Other Costs Budget Category should be eliminated, combining Limited Home Repair and Alterations and Electrical Upgrades into a single category and adding to the Solar PV and Energy Efficiency Budgets. Proposes an Alternate Budget Allocation that would increase minimum Solar PV budget to 50% of Direct Costs. Recommended a variety of modifications.	Stakeholder feedback received during the Farmworker community engagement process has indicated that existing farmworker housing conditions and other eligibility considerations will limit the number of households eligible for solar. After considering the totality of stakeholder feedback and other procurement design considerations, the RFP will maintain the 25% allocation for solar PV.

LIWP Farmworker Draft RFP Comments & Responses

13	Section 3.7 - Allocations to Priority Populations	<p>Clarification Requested on Minimum Allocations to Priority Populations (Pg. 10):</p> <p>The draft RFP states “Administrators must ensure that services are implemented in accordance with the interim targets set by CSD for investments in disadvantaged communities and households within a 1/2 mile radius of a disadvantaged community”.</p> <p>Are these budget allocations minimum amounts and targets?</p>	Investment targets for disadvantaged communities and households within a ½ mile radius are minimum investment targets and Section 3.7 has been clarified accordingly.
14	Section 3.3 – Program Goals and Objectives	Utilize Promotoras as a strategy to increase the engagement of community members.	Promotoras can be part of an effective community engagement strategy. CSD encourages proposers to utilize both creative and proven strategies as they plan the community engagement approach in their proposed Workplan.
15	Measure Standards: Clothes Dryers	<p>According to the Clothes Dryer measure standard there must be a propane dryer present for this measure to be installed as part of the fuel switching process.</p> <p>Updating any dryer to a new energy star model would save money. This is another measure that will not be installed due to the restrictive criteria.</p>	<p>No change to the measure standard.</p> <p>Documented energy savings available through the Database for Energy Efficient Resources (DEER) and Investor Owned Utility (IOU) Workpapers are not sufficient to justify the replacement cost of standard <u>electric</u> units with ENERGYSTAR qualified units.</p>
16	Measure Standards: LED Night Lights	<p>Can we install a LED Night Lights even if there isn't an existing night light?</p> <p>The specification sheet doesn't mention that we must remove old units.</p>	<p>No change to the measure standard.</p> <p>Documented energy savings in DEER and IOU Workpapers are based on the exchange of incandescent night lights with LEDs and as such are not sufficient to justify replacement.</p>
17	Measure Standards: Electric Range	<p>The Electric Range Measure Standard states in the Feasibility Criteria section that fuel switching must be done for the stove to be replaced.</p> <p>In the same Feasibility Criteria section it states that a range can be replaced under Health and Safety.</p> <p>If fuel switching is not completed can we still replace the stove with LIWP funds?</p>	<p>No change to the measure standard.</p> <p>A cooking appliance can be replaced as part of fuel switching or as a Health & Safety measure.</p> <p>Section 1.1 and 1.2 of the Electric Range, Oven, & Cooktop R&R Measure Standard indicate when this measure can be replaced.</p>

LIWP Farmworker Draft RFP Comments & Responses

			Section 3.3 specifies what criteria must be met for the measure to be installed due to a H&S condition or as part of fuel switching.
18	Measure Standards: HE Clothes Washer	According to the measure standards, HE clothes washers can only be installed in homes with 5 or more people? If a small family has a washer that is not Energy star this will help reduce their consumption as well.	No change to the measure standard. Documented energy savings in DEER and IOU Workpapers are based on the replacement of High Efficiency Clothes Washers in homes with 5 or more people. Energy savings for homes with fewer than 5 people are not sufficient to justify replacement.